



## JONI AND FRIENDS

Consolidated Financial Statements  
With Independent Auditor's Report

December 31, 2025 and 2024

# JONI AND FRIENDS

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Joni and Friends  
Agoura Hills, California

### ***Opinion***

We have audited the accompanying consolidated financial statements of Joni and Friends, which comprise the consolidated statements of financial position as of December 31, 2025 and 2024, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Joni and Friends as of December 31, 2025 and 2024, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of Joni and Friends and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Emphasis of Matter***

As described in Note 15 to the consolidated financial statements, Joni and Friends identified an adjustment pertaining to inventory—wheelchairs, contributed nonfinancial assets, and change in net assets for the year ended December 31, 2024. Accordingly, these amounts for the year ended December 31, 2024 have been restated to reflect this change. Our opinion has not been modified with respect to this matter.

### ***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Joni and Friends' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Board of Directors  
Joni and Friends  
Agoura Hills, California

***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Joni and Friends' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Joni and Friends' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Capin Crouse LLC*

Ontario, California  
May 12, 2026

# JONI AND FRIENDS

## Consolidated Statements of Financial Position

	December 31,	
	2025	2024 (Restated)
<b>ASSETS:</b>		
Current assets:		
Cash and cash equivalents	\$ 11,669,693	\$ 13,996,803
Prepaid expenses and other assets	1,480,368	2,174,081
Inventory–wheelchairs	5,101,219	3,033,362
Inventory–merchandise and resources	347,941	371,801
Land held for sale	-	1,104,325
	<u>18,599,221</u>	<u>20,680,372</u>
Non-current assets:		
Cash reserved for area ministries	50,000	100,000
Investments and endowment investments	22,221,089	19,097,678
Cash reserved for endowment	195,000	195,000
Limited partnership interests	13,918,000	12,928,000
Intellectual property, net of amortization	271,611	305,944
Land, building, and equipment–at cost, net	22,153,988	20,107,590
Operating leases–right of use assets	789,965	1,081,200
Financing leases–right of use assets	154,150	205,253
	<u>59,753,803</u>	<u>54,020,665</u>
<b>Total Assets</b>	<u>\$ 78,353,024</u>	<u>\$ 74,701,037</u>
<b>LIABILITIES AND NET ASSETS:</b>		
Current liabilities:		
Accounts payable	\$ 1,197,358	\$ 1,036,812
Accrued expenses	2,370,316	2,149,052
Operating lease obligations–current portion	366,888	456,966
Financing lease obligations–current portion	56,700	56,700
	<u>3,991,262</u>	<u>3,699,530</u>
Long-term debt	1,000,000	1,000,000
Operating lease obligations–net	451,431	651,936
Financing lease obligations–net	106,596	154,802
Total liabilities	<u>5,549,289</u>	<u>5,506,268</u>
Net assets:		
Net assets without donor restrictions	70,435,015	65,726,081
Net assets with donor restrictions	2,368,720	3,468,688
Total net assets	<u>72,803,735</u>	<u>69,194,769</u>
<b>Total Liabilities and Net Assets</b>	<u>\$ 78,353,024</u>	<u>\$ 74,701,037</u>

See notes to consolidated financial statements

# JONI AND FRIENDS

## Consolidated Statements of Activities

	Year Ended December 31,					
	2025			2024 (Restated)		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT, REVENUE, AND RECLASSIFICATIONS:						
Contributions	\$ 39,210,263	\$ 2,394,860	\$ 41,605,123	\$ 36,913,078	\$ 5,743,928	\$ 42,657,006
Contributed nonfinancial assets	23,539,682	-	23,539,682	19,956,970	-	19,956,970
Sales of merchandise and resources	475,768	-	475,768	614,073	-	614,073
Tuition and registration	1,082,845	-	1,082,845	1,012,857	-	1,012,857
Investment and other income	2,685,596	-	2,685,596	1,482,623	-	1,482,623
Realized and unrealized gain on investments and limited partnership interests	1,836,310	-	1,836,310	1,602,623	-	1,602,623
Realized gain on sale of land held for sale	244,519	-	244,519	-	-	-
Net assets released from restrictions:						
Satisfaction of program restrictions	1,482,750	(1,482,750)	-	3,787,385	(3,787,385)	-
Satisfaction of wheelchair ministry and other project restrictions	2,012,078	(2,012,078)	-	1,426,081	(1,426,081)	-
<b>Total Support, Revenue, and Reclassifications</b>	<b>72,569,811</b>	<b>(1,099,968)</b>	<b>71,469,843</b>	<b>66,795,690</b>	<b>530,462</b>	<b>67,326,152</b>

(continued)

See notes to consolidated financial statements

# JONI AND FRIENDS

## Consolidated Statements of Activities (continued)

	Year Ended December 31,					
	2025			2024 (Restated)		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
EXPENSES:						
Program services	54,365,860	-	54,365,860	56,088,937	-	56,088,937
Supporting activities:						
General and administrative	6,031,130	-	6,031,130	4,056,491	-	4,056,491
Fundraising	7,463,887	-	7,463,887	7,100,425	-	7,100,425
	13,495,017	-	13,495,017	11,156,916	-	11,156,916
Total Expenses	67,860,877	-	67,860,877	67,245,853	-	67,245,853
Change in Net Assets	4,708,934	(1,099,968)	3,608,966	(450,163)	530,462	80,299
Net Assets, Beginning of Year, as Previously Stated	65,726,081	3,468,688	69,194,769	67,452,027	2,938,226	70,390,253
Prior Period Adjustment	-	-	-	(1,275,783)	-	(1,275,783)
Net Assets, Beginning of Year, as Restated	65,726,081	3,468,688	69,194,769	66,176,244	2,938,226	69,114,470
Net Assets, End of Year	\$ 70,435,015	\$ 2,368,720	\$ 72,803,735	\$ 65,726,081	\$ 3,468,688	\$ 69,194,769

See notes to consolidated financial statements

# JONI AND FRIENDS

## Consolidated Statements of Cash Flows

	Year Ended December 31,	
	2025	2024 (Restated)
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 3,608,966	\$ 80,299
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation and amortization	696,919	737,233
Unrealized gain on investments	(358,484)	(875,209)
Unrealized gain on limited partnership interest	(990,000)	(382,000)
Net investment income	(695,504)	(614,713)
Realized gain on land held for sale	(244,519)	-
Realized loss on disposal of construction in progress	198,450	-
Nonfinancial contributions	(23,539,682)	(19,956,970)
Nonfinancial contributions used in operations	21,445,160	19,186,378
Write off of obsolete inventory–wheelchairs	394,184	483,767
Non-cash lease expense	652	(38,649)
Net change in:		
Prepaid expenses and other assets	693,713	371,907
Inventory–wheelchairs	(367,519)	(518,238)
Inventory–merchandise and resources	23,860	131,939
Accounts payable	160,546	(155,440)
Accrued expenses	221,264	164,108
Net Cash Provided (Used) by Operating Activities	1,248,006	(1,385,588)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of land held for sale	1,348,844	-
Purchase of investments	(2,069,423)	-
Sale of investments	-	2,000,000
Capital expenditures	(2,856,331)	(320,721)
Net Cash Provided (Used) by Investing Activities	(3,576,910)	1,679,279
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Principal paid on finance leases	(48,206)	(46,019)
Net Cash Used by Financing Activities	(48,206)	(46,019)
Change in Cash and Cash Equivalents	(2,377,110)	247,672
Cash and Cash Equivalents, Beginning of Year	14,291,803	14,044,131
Cash and Cash Equivalents, End of Year	\$ 11,914,693	\$ 14,291,803

(continued)

See notes to consolidated financial statements

# JONI AND FRIENDS

## Consolidated Statements of Cash Flows (continued)

	Year Ended December 31,	
	2025	2024 (Restated)
SUMMARY OF CASH AND CASH EQUIVALENTS:		
Cash and cash equivalents	\$ 11,669,693	\$ 13,996,803
Cash reserved for area ministries	50,000	100,000
Cash reserved for endowment	195,000	195,000
	<u>\$ 11,914,693</u>	<u>\$ 14,291,803</u>
SUPPLEMENTAL DISCLOSURES:		
Right-of-use assets obtained in exchange for operating lease obligations	<u>\$ 268,031</u>	<u>\$ 666,347</u>
Cash paid for interest	<u>\$ 38,494</u>	<u>\$ 40,681</u>
Land held for sale	<u>\$ -</u>	<u>\$ 1,104,325</u>

See notes to consolidated financial statements

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

1. NATURE OF ORGANIZATION:

Joni and Friends (JAF) was incorporated in 1979 in California as a not-for-profit corporation exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code) and comparable state laws. However, the Organization is subject to federal income tax on any unrelated business taxable income. In addition, the Organization is not classified as a private foundation within the meaning of Section 509(a) of the Code.

JAF is a religious organization dedicated to accelerating Christian ministry in the disability community. Field and service programs promote a Biblical response toward disabilities, assisting individuals and Churches through evangelism, training, encouragement, and practical service.

In April 2007, the Joni and Friends International Disability Center was opened in Agoura Hills, California as the permanent headquarters. In the same year, the Christian Institute on Disability was established to aggressively promote a Christ-centered, Biblical approach that protects human dignity and the sanctity of all human life, no matter what the disabling condition.

JAF has several area ministry offices located in the United States of America. These offices are controlled by JAF, and consequently, the financial position and results of operations of all offices are included in JAF's consolidated financial statements.

In 2020, JAF launched Joni's House, a network of international disability centers in developing nations that provide ongoing rehabilitation and wraparound support services to special needs families. In cooperation with local church, community, and government partners, Joni's House facilities provide for the physical, economic, social, and spiritual needs of families impacted by disability.

On December 31, 2014, the Joni and Friends Foundation (JAFF or the Foundation), a 501 (c)(3) supporting organization, was created with the sole purpose of supporting Joni and Friends, the parent organization. Contributions to the Foundation are exempt from federal income taxes under Section 170 (c)(2) of the Code. JAFF was created to receive, manage, and distribute complex assets, manage the Joni and Friends endowment fund, and assume other actions assisting the work of Joni and Friends as are consistent with Joni and Friends' purposes. Joni and Friends has an economic interest in the Foundation through endowment agreements created to ultimately benefit Joni and Friends. Joni and Friends also has a controlling interest in the Foundation as Joni and Friends controls the Foundation's board. As a result, the financial statements of the Foundation have been consolidated with those of Joni and Friends.

JAF's primary source of income consists of contributions and gifts-in-kind.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

1. NATURE OF ORGANIZATION, continued:

### PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements of Joni and Friends include the financial statements of Joni and Friends and the Joni and Friends Foundation (the Organization). The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. All material transactions and balances between JAF and JAFF have been eliminated in the consolidated financial statements. A summary of significant accounting policies the Organization follows is included below to enhance the usefulness of the consolidated financial statements to the reader.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The preparation of financial statements in accordance with the accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of any contingent assets and liabilities at the date of the consolidated financial statements, and the reported revenues and expenses during the reporting period. Actual results could vary from the estimates. Estimates that are particularly susceptible to significant change in the near term are related to allowances for slow moving or obsolete inventory, depreciation of property and equipment, actuarial present value calculations for annuities and trusts, valuation of gifts-in-kind contributions and inventory, valuation of interest in real property and interest in an oil and gas royalty stream, and allocation of functional expenses.

### CASH AND CASH EQUIVALENTS

For the consolidated statements of financial position and consolidated cash flow purposes, cash and cash equivalents include cash on hand, cash on deposit, and money market accounts. Certain cash is held in the investment portfolio as indicated within their investment strategies and policy. Cash on deposit may, at times, exceed federally insured limits. At December 31, 2025 and 2024, the Organization's cash balances exceeded federally insured limits by approximately \$8,249,000 and \$10,611,000, respectively.

### INVENTORY

Inventory consists of two components: 1) Wheelchairs stated at estimated fair value on the date of the gift. Donated parts are valued at fair value. Donated labor used in refurbishment is expensed at estimated fair value of the donated labor. 2) Joni and Friends merchandise, books, and resources for sale are stated at the lower of cost or net realizable value, using the weighted average method. The Organization evaluates inventory for obsolescence on a periodic basis. Obsolete or unusable items are written-off at the time they are identified. For the years ended December 31, 2025 and 2024, the amount of inventory written off was approximately \$1,908,000 and \$484,000, respectively.

### LAND HELD FOR SALE

For the Mississippi property, the intent was to build and operate a Joni's House, however the property was sold in January 2025 and was shown as land held for sale as of December 31, 2024 on the consolidated statements of financial position.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### INVESTMENTS AND ENDOWMENT INVESTMENTS

Investments in equity securities with readily determinable fair values are recorded at fair value with gains and losses reported in the statements of activities. Donated investments are recorded at fair value at the date of donation and are thereafter carried at fair value. The fair value of annuities is determined by an index crediting strategy that credits interest annually based on the percentage change of the S&P 500. The index credit percentage is guaranteed to never exceed an annual cap declared annually and will never be less than zero. The minimum guaranteed rate is 1% and the maximum rate is 3.4%.

The Foundation's alternative investments include a 33% interest in real property (including mineral rights), 28.125% interest in a royalty stream, and a limited partnership interest in three rental properties donated to the Foundation in 2021. These investments are reported at estimated fair value. JAFF received independent valuations of the real property and royalty stream investments by a qualified appraiser at December 31, 2025 and 2024, utilizing the current income method and a capitalization rate of 24% for both years (see Note 5). JAFF received independent valuations of the partnership properties at December 31, 2025 and 2024, and utilized the net asset approach to determine valuation.

Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risks associated with certain investments, it is reasonably possible that changes in the value of those investments will occur in the near term and such changes could materially affect the amounts reported in the consolidated financial statements.

#### LAND, BUILDING, AND EQUIPMENT—AT COST, NET

Expenditures for land, buildings, and equipment greater than \$5,000 are capitalized at cost. Repairs and maintenance costs are expensed when incurred. Donated items are recorded at the fair value on the date of the gift. Depreciation, excluding land and construction in process, is computed on the straight line method over the estimated useful lives of the assets.

Estimated useful lives are:

Buildings and improvements	40 years
Furniture and equipment	3-7 years
Automobiles	5 years

#### OPERATING AND FINANCING LEASES—RIGHT-OF-USE ASSETS AND OBLIGATIONS

Some of JAF's contracts contain the right to control the use of property or assets and are therefore considered leases. JAF records right-of-use assets and lease obligations on the statements of financial position for the rights and obligations created by leases with initial terms of more than twelve months. JAF has elected to not separate lease and non-lease components.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### NET ASSETS

The consolidated financial statements report amounts by class of net assets:

*Net assets without donor restrictions* are currently available at the discretion of the board for use in JAF's operations, for the board designated endowment fund, or for investment in land, buildings and equipment.

*Net assets with donor restrictions* are stipulated by donors for specific operating purposes or for long-term projects. As of December 31, 2025 and 2024, the net assets with donor restrictions consist primarily of the wheelchair ministry projects, area ministries, endowments where it is stipulated by donors that the principal remain in perpetuity and only the income is available for net assets without donor restriction when appropriated for expenditure, or unappropriated endowment income.

#### REVENUE RECOGNITION

##### *Contributions*

Contributions are recorded when cash or unconditional promises-to-give have been received or ownership of donated assets is transferred to the ministry. The Organization records contributions as being with donor restrictions if they are received with donor stipulations that limit their use through purpose and/or time restrictions. When donor restrictions expire, that is when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from net assets with donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. The Organization receives non-cash gifts which are recorded as support at the estimated fair value on the date of the gift.

##### *Tuition and registration*

Tuition and registration income is recorded in the reporting period in which the programs are delivered. Any amounts received prior to the services provided are recorded as a deferred revenue.

##### *Other revenue*

Sales of merchandise and resources are recorded when earned. Investment and other income includes royalty partnership income (oil and gas), limited partnership, investment, and rental income which are recorded when earned.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program services and supporting activities have been summarized on a functional basis. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program and supporting activities (Note 13).

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

**RECLASSIFICATIONS**

Certain reclassifications were made to prior year balances to conform with current year presentation. Reclassifications include moving approximately \$2,429,000 from tuition and registration to contributions without donor restrictions on the consolidated statements of activities. The reclassifications had no effect on total net assets as of the beginning of the prior year or on expenses presented in the consolidated statements of activities.

3. LIQUIDITY:

The following reflects the Organization's financial assets as of the consolidated statements of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the date of the consolidated statements of financial position.

	December 31,	
	2025	2024
Financial assets:		
Cash and cash equivalents	\$ 11,669,693	\$ 13,996,803
Cash reserved for area ministries	50,000	100,000
Investments and endowment investments	22,221,089	19,097,678
Cash reserved for endowment	195,000	195,000
Limited partnership interests	13,918,000	12,928,000
Financial Assets, at year-end	48,053,782	46,317,481
Less those not available for general expenditure within one year:		
Cash reserved for area ministries	(50,000)	(100,000)
Cash reserved for endowment	(195,000)	(195,000)
Board designated investments for endowment funds	(3,577,830)	(3,418,033)
Endowments not held in cash	(1,069,907)	(1,069,907)
Limited partnership interests	(13,918,000)	(12,928,000)
Financial assets not available for general expenditure within one year	(18,810,737)	(17,710,940)
Financial assets available for general expenditure within one year	\$ 29,243,045	\$ 28,606,541

The Organization has donor-restricted net assets of approximately \$1,054,000 and \$2,067,000 that are available for general expenditures within one year as of December 31, 2025 and 2024, respectively, because the restrictions are expected to be met by conducting the normal activities of the Organization in the coming year. Net assets designated by the board for programs could become available with board approval for general expenditure within one year. Net assets designated by the board for programs were approximately \$9,000 and \$3,603,000 as of December 31, 2025 and 2024, respectively.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

4. INVESTMENTS AND ENDOWMENT INVESTMENTS AND LIMITED PARTNERSHIP INTERESTS:

Investments and endowment investments and limited partnership interests consist of:

	December 31,	
	2025	2024
Limited partnership interests	\$ 13,918,000	\$ 12,928,000
Fixed income exchange traded funds	11,855,141	10,574,119
Investment in real property	1,334,750	1,589,746
Investment in royalty stream (oil and gas)	1,112,839	1,122,940
Annuities	-	932,878
Cash and money markets	7,918,359	4,877,995
	<u>\$ 36,139,089</u>	<u>\$ 32,025,678</u>

5. FAIR VALUE MEASUREMENTS:

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices, such as:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive
- Inputs, other than quoted prices, that are:
  - observable; or
  - can be corroborated by observable market data.

*Level 3:* Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2025 and 2024.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

5. FAIR VALUE MEASUREMENTS, continued:

*Fixed income exchange traded funds:* Valued at quoted market prices on the principal exchange on which the funds are traded. When quoted prices are not available or are not considered representative of fair value, observable market inputs such as pricing for similar instruments and market-corroborated data may be used.

*Investment in royalty streams, real property, and limited partnership interests:* Value based on appraisals.

*Annuities:* Valued using an index crediting strategy that credits interest annually based on the percentage change of the S&P 500. The index credit percentage is guaranteed to never exceed an annual cap declared annually and will never be less than zero. The minimum guaranteed rate is 1% and the maximum rate is 3.4%.

Fair values of assets measured on a recurring basis on December 31, 2025 are as follows:

	Total	Fair Value Measurements Using:		
		Level 1	Level 2	Level 3
Fixed income				
exchange traded funds	\$ 11,855,141	\$ 11,855,141	\$ -	\$ -
Investment in royalty stream				
(oil and gas)	1,112,839	-	-	1,112,839
Real property	1,334,750	-	-	1,334,750
Limited partnership interests	13,918,000	-	-	13,918,000
Investments at fair value	28,220,730	\$ 11,855,141	\$ -	\$ 16,365,589
Investments at other than fair value:				
Cash and money markets	7,918,359			
Total endowment investments and limited partnership interests	\$ 36,139,089			
Investments and endowment investments	\$ 22,221,089			
Limited partnership interests	13,918,000			
	\$ 36,139,089			

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

5. FAIR VALUE MEASUREMENTS, continued:

Fair values of assets measured on a recurring basis on December 31, 2024, are as follows:

	Total	Fair Value Measurements Using:		
		Level 1	Level 2	Level 3
Fixed income				
exchange traded funds	\$ 10,574,119	\$ 10,574,119	\$ -	\$ -
Annuities	932,878	-	932,878	-
Investment in royalty stream				
(oil and gas)	1,122,940	-	-	1,122,940
Real property	1,589,746	-	-	1,589,746
Limited partnership interest	12,928,000	-	-	12,928,000
Investments at fair value	27,147,683	\$ 10,574,119	\$ 932,878	\$ 15,640,686
Investments at other than fair value:				
Cash and money markets	4,877,995			
Total endowment investments and limited partnership interests	\$ 32,025,678			
Investments and endowment investments	\$ 19,097,678			
Limited partnership interests	12,928,000			
	\$ 32,025,678			

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

5. FAIR VALUE MEASUREMENTS, continued:

The following table sets forth a reconciliation of beginning and ending balances for financial instruments designated as Level 3:

	Investment in Royalty Stream	Real Property	Limited Partnership Interests	Total
Balance, December 31, 2023	\$ 1,148,702	\$ 1,946,867	\$ 12,546,000	\$ 15,641,569
Investment return:				
Net gains (losses) (realized and unrealized)	<u>(25,762)</u>	<u>(357,121)</u>	<u>382,000</u>	<u>(883)</u>
Balance, December 31, 2024	<u>1,122,940</u>	<u>1,589,746</u>	<u>12,928,000</u>	<u>15,640,686</u>
Net gains (losses) (realized and unrealized)	<u>(10,101)</u>	<u>(254,996)</u>	<u>990,000</u>	<u>724,903</u>
Balance, December 31, 2025	<u>\$ 1,112,839</u>	<u>\$ 1,334,750</u>	<u>\$ 13,918,000</u>	<u>\$ 16,365,589</u>

6. LAND, BUILDING, AND EQUIPMENT—AT COST, NET:

Land, building, and equipment—at cost, net consist of:

	December 31,	
	2025	2024
Land	\$ 4,274,000	\$ 4,274,000
Building and improvements	24,599,342	21,696,437
Furniture and equipment	<u>1,002,284</u>	<u>952,977</u>
	29,875,626	26,923,414
Less accumulated depreciation	<u>(7,721,638)</u>	<u>(7,127,988)</u>
	22,153,988	19,795,426
Construction in process	-	<u>312,164</u>
	<u>\$ 22,153,988</u>	<u>\$ 20,107,590</u>

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

7. OPERATING LEASES—RIGHT OF USE ASSETS AND OBLIGATIONS:

JAF leases office space and equipment under noncancelable operating leases expiring at various times through December 2030. The discount rate represents the risk-free discount rate using a period comparable with that of the individual lease term on the inception date of the lease. The leases require monthly payments ranging from approximately \$200 to \$5,000. Discount rates on these leases range from 1.37% to 5.49%.

	December 31,	
	2025	2024
Operating lease right-of-use assets	\$ 789,965	\$ 1,081,200
Operating lease liabilities	\$ 818,319	\$ 1,108,902
Operating lease costs	\$ 423,850	\$ 510,315
Cash paid for operating leases	\$ 485,638	\$ 477,537
Weighted-average discount rate	3.85%	3.81%
Weighted-average remaining lease term	2.6 years	2.8 years

Future minimum lease payments required under the operating lease that have an initial or remaining non-cancelable lease term in excess of one year are as follows:

<u>Year Ending December 31,</u>	
2026	\$ 366,888
2027	242,924
2028	194,892
2029	35,300
2030	21,000
	861,004
Less imputed interest	(42,685)
	\$ 818,319

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

8. FINANCING LEASES—RIGHT OF USE ASSET AND OBLIGATION:

JAF leases equipment under a noncancelable financing lease expiring in January 2029. The discount rate represents the risk-free discount rate using a period comparable with that of the individual lease term on the inception date of the lease. The monthly payment on the lease is \$4,725. The discount rate on the lease is 4.68%.

	December 31,	
	2025	2024
Financing lease right-of-use asset	\$ 154,150	\$ 205,253
Financing lease liability	\$ 163,296	\$ 211,502
Financing lease costs:		
Amortization of right-of-use assets	\$ 51,103	\$ 51,243
Interest on lease liabilities	\$ 8,494	\$ 10,681
Weighted-average discount rate	4.68%	4.68%
Weighted-average remaining lease term	2.8 years	3.7 years

Future minimum lease payments required under the finance leases that have an initial or remaining non-cancelable lease term in excess of one year are as follows:

<u>Year Ending December 31,</u>	
2026	\$ 56,700
2027	56,700
2028	56,700
2029	4,725
	174,825
Less imputed interest	(11,529)
	\$ 163,296

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

9. LONG-TERM DEBT:

Long-term debt consists of:

	December 31,	
	2025	2024
Unsecured note payable to a trust, one trustee of which is a director of JAF, bearing interest at a rate of 3% annually. Principal amounts and all accrued interest to be paid in full on maturity date of July 31, 2029.	<u>\$ 1,000,000</u>	<u>\$ 1,000,000</u>

10. NET ASSETS:

Net assets without donor restrictions consists of:

	December 31,	
	2025	2024
Undesignated	<u>\$ 66,848,541</u>	<u>\$ 60,576,031</u>
Board designated:		
Investments for endowment fund	3,577,830	3,418,033
Christian Fund for the Disabled	8,644	202,500
Wheelchair ramp and refurbishment	-	3,400,000
	<u>3,586,474</u>	<u>7,020,533</u>
	<u>\$ 70,435,015</u>	<u>\$ 65,726,081</u>

Net assets with donor restrictions are available for the following purposes:

	December 31,	
	2025	2024
Donor restricted funds held in perpetuity	<u>\$ 1,264,907</u>	<u>\$ 1,264,907</u>
Ukraine relief	652,722	723,325
Joni's House	281,779	1,343,438
US and International Family Retreats	119,312	-
Area ministries	50,000	100,000
Wheels for the World	-	37,018
	<u>\$ 2,368,720</u>	<u>\$ 3,468,688</u>

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 11. ENDOWMENTS:

In August 2008, the Financial Accounting Standards Board (FASB) issued a FASB Staff Position (now included in the FASB Accounting Standards Codification in sub-topic 958-205), Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds. In the Staff Position, FASB provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). Also required are additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds) whether or not the organization is subject to UPMIFA. The State of California enacted UPMIFA effective January 1, 2009, the provisions of which apply to endowment funds existing on or established after that date.

The Organization has adopted the net asset classification provisions for the years ending December 31, 2025 and 2024. The board has determined that certain of the Organization's net assets with donor restrictions meet the definition of endowment funds under UPMIFA.

The Organization's endowment includes both donor-restricted endowment funds established to fund ministry operations and funds designated by the board to function as endowments. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The board of the Organization has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the specific donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

11. ENDOWMENTS, continued:

The following table presents the endowment composition and net asset classifications as of December 31, 2025.

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment	\$ -	\$ 1,264,907	\$ 1,264,907
Board designated endowment	3,577,830	-	3,577,830
	\$ 3,577,830	\$ 1,264,907	\$ 4,842,737

Endowment composition and net asset classifications as of December 31, 2024.

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment	\$ -	\$ 1,264,907	\$ 1,264,907
Board designated endowment	3,418,033	-	3,418,033
	\$ 3,418,033	\$ 1,264,907	\$ 4,682,940

Changes in Endowment Net Assets for the Fiscal Year December 31, 2025:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 3,418,033	\$ 1,264,907	\$ 4,682,940
Investment return:			
Investment income	36,698	-	36,698
Net gain (realized and unrealized)	123,099	-	123,099
	159,797	-	159,797
Endowment net assets, end of year	\$ 3,577,830	\$ 1,264,907	\$ 4,842,737

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 11. ENDOWMENTS, continued:

Changes in Endowment Net Assets for the Fiscal Year December 31, 2024:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 3,621,543	\$ 1,244,907	\$ 4,866,450
Investment return:			
Investment income	29,944	-	29,944
Net losses (realized and unrealized)	(233,454)	-	(233,454)
	<u>(203,510)</u>	<u>-</u>	<u>(203,510)</u>
Contributions	<u>-</u>	<u>20,000</u>	<u>20,000</u>
Endowment net assets, end of year	<u>\$ 3,418,033</u>	<u>\$ 1,264,907</u>	<u>\$ 4,682,940</u>

### RETURN OBJECTIVES AND RISK PARAMETERS

The Foundation Investment Policy Statement provides that no spending apart from donor requirements will occur until the total value of the endowment reaches \$10,000,000 and that the spending rate will be no more than 3% of the investments' three-year weighted average of income plus appreciation. Expending any portion of the "initial contribution" to the Endowment will require a Board of Directors recommendation and a majority vote by the Foundation Board of Directors. The Foundation's investment policies for donor-restricted endowment assets attempt to provide funding for long-term needs. Under these policies, the endowment assets are invested in a manner consistent with Christian principles and values, and consistent with the convictions of the Organization. The primary goal is cash preservation, and the secondary goal is to achieve intermediate and long-term investment goals. The board's strategy is to minimize risk in the financial performance of the endowment fund.

### FUNDS WITH DEFICIENCIES

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2025 and 2024.

### STRATEGIES EMPLOYED FOR ACHIEVING OBJECTIVES

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 12. CONTRIBUTED NONFINANCIAL ASSETS:

The consolidated financial statements give monetary recognition to contributions of radio time received from various radio stations across the country. As of December 31, 2025 and 2024, contributed airtime is valued at \$15 for each one-minute program, \$35 for each four-minute program, and \$5 for each Spanish program based on the monthly release counts using an average of twenty-two days per month.

The consolidated financial statements also include the value of used wheelchairs donated to the Organization to be restored and provided as needed to people and organizations in other countries. During the years ended December 31, 2025 and 2024, wheelchair values were assigned based on the type and condition of each wheelchair.

Contributed services consist of the value of the labor involved in refurbishing the wheelchairs. The contributed materials included in the consolidated financial statements consist of equipment and supplies donated to the Organization.

The Organization assesses fair value of contributed nonfinancial assets based on public records for similar items in the principal market the transaction occurred.

The value of contributed airtime, wheelchairs, services, and materials is:

	Year Ended December 31,	
	2025	2024
Contributed radio airtime	\$ 10,538,086	\$ 10,511,935
Contributed wheelchairs	8,359,616	5,228,889
Contributed services	4,529,469	4,153,931
Contributed materials	112,511	62,215
	<u>\$ 23,539,682</u>	<u>\$ 19,956,970</u>

The above airtime, wheelchairs, service, and materials expenses are included in gifts-in-kind expense on the functional schedule of expenses (Note 13). Gift-in-kind expenses also include an immaterial amount of donated items not included above. The revenue is shown as contributed nonfinancial assets on the consolidated statements of activities. There were no donor restrictions for the years ended December 31, 2025 and 2024.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

13. FUNCTIONAL SCHEDULE OF EXPENSES:

The information below presents expenses by both their nature and their function:

	Year Ended December 31, 2025			
	Program Services	General and Administrative	Fundraising	Total
Personnel costs	\$ 16,168,957	\$ 3,542,207	\$ 3,440,236	\$ 23,151,400
Gifts-in-kind	21,445,160	-	-	21,445,160
Office and insurance	2,330,560	1,661,563	779,445	4,771,568
Family retreat facility	3,884,087	20,984	402,171	4,307,242
Supplies and other expenses	2,955,323	158,446	1,070,684	4,184,453
Travel	2,545,602	153,887	552,131	3,251,620
Grant expense	2,475,661	-	-	2,475,661
Printing and production	623,428	12,286	452,785	1,088,499
Postage and freight	845,766	18,291	201,804	1,065,861
Professional and bank fees	246,131	174,767	390,266	811,164
Depreciation and amortization	370,975	177,600	148,344	696,919
Rent	408,256	24,314	12,157	444,727
Events and conferences	55,900	70,828	8,258	134,986
Licenses and assessments	10,054	15,957	5,606	31,617
	\$ 54,365,860	\$ 6,031,130	\$ 7,463,887	\$ 67,860,877

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

13. FUNCTIONAL SCHEDULE OF EXPENSES, continued:

The information below presents expenses by both their nature and their function:

	Year Ended December 31, 2024			
	Program Services	General and Administrative	Fundraising	Total
Personnel costs	\$ 16,124,733	\$ 2,007,081	\$ 3,614,600	\$ 21,746,414
Gifts-in-kind	19,186,378	-	-	19,186,378
Office and insurance	3,904,962	850,535	1,187,327	5,942,824
Family retreat facility	4,198,608	62,840	42,013	4,303,461
Supplies and other expenses	2,859,442	202,677	630,650	3,692,769
Travel	2,810,403	130,454	142,634	3,083,491
Grant expense	2,922,371	-	-	2,922,371
Printing and production	2,213,395	349,479	642,374	3,205,248
Postage and freight	725,308	45,156	210,329	980,793
Professional and bank fees	200,768	224,720	412,300	837,788
Depreciation and amortization	432,065	129,490	175,678	737,233
Rent	351,941	14,327	5,782	372,050
Events and conferences	140,271	25,008	29,419	194,698
Licenses and assessments	18,292	14,724	7,319	40,335
	\$ 56,088,937	\$ 4,056,491	\$ 7,100,425	\$ 67,245,853

**METHODS USED FOR ALLOCATION OF EXPENSE:**

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or one supporting function, therefore these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, rent, and office and insurance, which are allocated on a square footage basis, as well as personnel costs, travel, events and conferences, and postage and printing, which are allocated on the basis of estimates of time and department. There are no joint costs that have been allocated among program, general and administrative, and fundraising.

14. RETIREMENT PLAN:

The Organization has a 401(k) retirement plan (the Plan) which covers substantially all employees, and contributes a safe harbor matching contribution equal to 100% of employee deferrals up to 4% of employee salary. During the years ended December 31, 2025 and 2024, the Organization made contributions of approximately \$552,000 and \$518,000, respectively, to the Plan.

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

### 15. CORRECTION OF MISSTATEMENTS:

During the year ended December 31, 2025, management identified a misstatement of the value of inventory and contributed wheelchairs. In addition to the impact of this correction on prior year consolidated financial statements, a reclassification between revenue. The impact of this restatement and the reclassification of the consolidated financial statements is as follows:

	Balance as Previously Reported	Restatement	Balance as Restated
Consolidated statement of financial position as of December 31, 2024:			
Inventory–wheelchairs	\$ 4,903,845	\$ (1,870,483)	\$ 3,033,362
Total assets	\$ 76,571,520	\$ (1,870,483)	\$ 74,701,037
Net assets without donor restrictions	\$ 67,596,564	\$ (1,870,483)	\$ 65,726,081
Total net assets	\$ 71,065,252	\$ (1,870,483)	\$ 69,194,769
Consolidated statement of activities for the year ended December 31, 2024			
Contributions	\$ 40,228,049	\$ 2,428,957	\$ 42,657,006
Tuition and registration	\$ 3,441,814	\$ (2,428,957)	\$ 1,012,857
Contributed nonfinancial assets	\$ 20,551,670	\$ (594,700)	\$ 19,956,970
Total Support, Revenue, and Reclassifications without donor restrictions	\$ 67,390,390	\$ (594,700)	\$ 66,795,690
Change in Net Assets without donor restrictions	\$ 144,537	\$ (594,700)	\$ (450,163)
Change in Net Assets	\$ 674,999	\$ (594,700)	\$ 80,299
Net Assets, Beginning of Year, without donor restrictions	\$ 67,452,027	\$ (1,275,783)	\$ 66,176,244
Net Assets, Beginning of Year	\$ 70,390,253	\$ (1,275,783)	\$ 69,114,470
Net Assets, End of Year, with donor restrictions	\$ 67,596,564	\$ (1,870,483)	\$ 65,726,081
Net Assets, End of Year	\$ 71,065,252	\$ (1,870,483)	\$ 69,194,769
Consolidated statement of cash flows for the year ended December 31, 2024			
Change in net assets	\$ 674,999	\$ (594,700)	\$ 80,299
Nonfinancial asset contributions	\$ (20,551,670)	\$ 594,700	\$ (19,956,970)

# JONI AND FRIENDS

## Notes to Consolidated Financial Statements

December 31, 2025 and 2024 (Restated)

16. RELATED PARTY TRANSACTIONS:

JAFF has an investment account with a brokerage firm whose President and Chief Compliance Officer was a board member of JAF. For the years ended December 31, 2025 and 2024, commissions paid to the brokerage firm were approximately \$133,000 and \$90,000, respectively. The investment account had a balance of approximately \$19,774,000 and \$15,452,000 as of December 31, 2025 and 2024, respectively.

During the years ended December 31, 2025 and 2024, the board of directors, as a group, contributed approximately \$2,133,000 and \$1,797,000, to the Organization, respectively.

JAFF holds an unsecured note payable to a trust, one trustee of which is a director of JAF, bearing interest at a rate of 3% annually. See Note 9.

17. SUBSEQUENT EVENTS:

Management has evaluated subsequent events through the date that the consolidated financial statements were available to be issued, May 12, 2026, and determined there were no events that occurred that required disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these consolidated financial statements.

## **SUPPLEMENTARY DATA**

**INDEPENDENT AUDITOR'S REPORT  
ON SUPPLEMENTARY DATA**

Board of Directors  
Joni and Friends  
Agoura Hills, California

We have audited the consolidated financial statements of Joni and Friends as of and for the years ended December 31, 2025 and 2024, and our report thereon dated May 12, 2026, which expresses an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules of financial position and activities are presented for purposes of additional analysis, rather than to present the financial position and results of operations of the individual ministries of Joni and Friends, and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Capin Crouse LLC*

Ontario, California  
May 12, 2026

# JONI AND FRIENDS

## Consolidating Schedule of Financial Position

December 31, 2025

	Joni and Friends	Joni and Friends Foundation	Eliminations	Total
<b>ASSETS:</b>				
Current assets:				
Cash and cash equivalents	\$ 10,767,580	\$ 902,113	\$ -	\$ 11,669,693
Prepaid expenses and other assets	1,480,368	-	-	1,480,368
Inventory–wheelchairs	5,101,219	-	-	5,101,219
Inventory–books and materials	347,941	-	-	347,941
	<u>17,697,108</u>	<u>902,113</u>	<u>-</u>	<u>18,599,221</u>
Non-current assets:				
Cash reserved for area ministries	50,000	-	-	50,000
Investments and endowment investments	-	22,221,089	-	22,221,089
Cash reserved for endowment	-	195,000	-	195,000
Limited partnership interests	-	13,918,000	-	13,918,000
Intellectual property, net of amortization	271,611	-	-	271,611
Land, building, and equipment– at cost, net	22,103,988	50,000	-	22,153,988
Operating leases–right of use assets	789,965	-	-	789,965
Financing leases–right of use assets	154,150	-	-	154,150
	<u>41,066,822</u>	<u>37,286,202</u>	<u>-</u>	<u>78,353,024</u>
<b>Total Assets</b>	<b>\$ 41,066,822</b>	<b>\$ 37,286,202</b>	<b>\$ -</b>	<b>\$ 78,353,024</b>
<b>LIABILITIES AND NET ASSETS:</b>				
Current liabilities:				
Accounts payable	\$ 1,154,821	\$ 42,537	\$ -	\$ 1,197,358
Accrued expenses	2,177,001	193,315	-	2,370,316
Operating lease obligations–current portion	366,888	-	-	366,888
Financing lease obligations–current portion	56,700	-	-	56,700
	<u>3,755,410</u>	<u>235,852</u>	<u>-</u>	<u>3,991,262</u>
Long-term debt	-	1,000,000	-	1,000,000
Operating lease obligations–net	451,431	-	-	451,431
Financing lease obligations–net	106,596	-	-	106,596
	<u>4,313,437</u>	<u>1,235,852</u>	<u>-</u>	<u>5,549,289</u>
Net assets without donor restrictions	35,699,572	34,735,443	-	70,435,015
Net assets with donor restrictions	1,053,813	1,314,907	-	2,368,720
	<u>36,753,385</u>	<u>36,050,350</u>	<u>-</u>	<u>72,803,735</u>
<b>Total Liabilities and Net Assets</b>	<b>\$ 41,066,822</b>	<b>\$ 37,286,202</b>	<b>\$ -</b>	<b>\$ 78,353,024</b>

# JONI AND FRIENDS

## Consolidating Schedule of Financial Position

December 31, 2024 (Restated)

	Joni and Friends	Joni and Friends Foundation	Eliminations	Total
<b>ASSETS:</b>				
Current assets:				
Cash and cash equivalents	\$ 13,129,040	\$ 867,763	\$ -	\$ 13,996,803
Prepaid expenses and other assets	2,184,361	-	(10,280)	2,174,081
Inventory–wheelchairs	3,033,362	-	-	3,033,362
Inventory–books and materials	371,801	-	-	371,801
Land held for sale	-	1,104,325	-	1,104,325
	<u>18,718,564</u>	<u>1,972,088</u>	<u>(10,280)</u>	<u>20,680,372</u>
Non-current assets:				
Cash reserved for area ministries	100,000	-	-	100,000
Investments and endowment investments	-	19,097,678	-	19,097,678
Cash reserved for endowment	-	195,000	-	195,000
Limited partnership interests	-	12,928,000	-	12,928,000
Intellectual property, net of amortization	305,944	-	-	305,944
Land, building, and equipment– at cost, net	20,057,590	50,000	-	20,107,590
Operating leases–right of use assets	1,081,200	-	-	1,081,200
Financing leases–right of use assets	205,253	-	-	205,253
	<u>20,650,044</u>	<u>50,000</u>	<u>-</u>	<u>20,700,044</u>
<b>Total Assets</b>	<b>\$ 40,468,551</b>	<b>\$ 34,242,766</b>	<b>\$ (10,280)</b>	<b>\$ 74,701,037</b>
<b>LIABILITIES AND NET ASSETS:</b>				
Current liabilities:				
Accounts payable	\$ 1,012,662	\$ 34,430	\$ (10,280)	\$ 1,036,812
Accrued expenses	1,985,737	163,315	-	2,149,052
Operating lease obligations–current portion	456,966	-	-	456,966
Financing lease obligations–current portion	56,700	-	-	56,700
	<u>3,512,065</u>	<u>197,745</u>	<u>(10,280)</u>	<u>3,699,530</u>
Long-term debt–net of current portion	-	1,000,000	-	1,000,000
Operating lease obligations–net	651,936	-	-	651,936
Financing lease obligations–net	154,802	-	-	154,802
<b>Total liabilities</b>	<b>4,318,803</b>	<b>1,197,745</b>	<b>(10,280)</b>	<b>5,506,268</b>
Net assets:				
Net assets without donor restrictions	33,995,967	31,730,114	-	65,726,081
Net assets with donor restrictions	2,153,781	1,314,907	-	3,468,688
<b>Total net assets</b>	<b>36,149,748</b>	<b>33,045,021</b>	<b>-</b>	<b>69,194,769</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 40,468,551</b>	<b>\$ 34,242,766</b>	<b>\$ (10,280)</b>	<b>\$ 74,701,037</b>

# JONI AND FRIENDS

## Consolidating Schedule of Activities

Year Ended December 31, 2025

	Joni and Friends	Joni and Friends Foundation	Eliminations	Total
<b>SUPPORT AND REVENUE:</b>				
Contributions	\$ 42,609,472	\$ 33,766	\$ (1,038,115)	\$ 41,605,123
Contributed nonfinancial assets	23,539,682	-	-	23,539,682
Sales of merchandise and resources	475,768	-	-	475,768
Tuition and registration	1,082,845	-	-	1,082,845
Investment and other income	476,389	2,209,207	-	2,685,596
Realized and unrealized gain on investments and limited partnernship interests	-	1,836,310	-	1,836,310
Realized gain on sale of land held for sale	-	244,519	-	244,519
<b>Total Support and Revenue</b>	<b>68,184,156</b>	<b>4,323,802</b>	<b>(1,038,115)</b>	<b>71,469,843</b>
<b>EXPENSES:</b>				
Personnel costs	23,151,400	-	-	23,151,400
Gifts-in-kind	21,445,160	-	-	21,445,160
Office and insurance	4,567,636	203,932	-	4,771,568
Family retreat facility	4,307,242	-	-	4,307,242
Supplies and other expenses	4,184,453	-	-	4,184,453
Travel	3,251,620	-	-	3,251,620
Grant expense	2,432,837	1,080,939	(1,038,115)	2,475,661
Printing and production	1,088,499	-	-	1,088,499
Postage and freight	1,065,861	-	-	1,065,861
Professional and bank fees	777,562	33,602	-	811,164
Depreciation and amortization	696,919	-	-	696,919
Rent	444,727	-	-	444,727
Events and conferences	134,986	-	-	134,986
Licenses and assessments	31,617	-	-	31,617
<b>Total Expenses</b>	<b>67,580,519</b>	<b>1,318,473</b>	<b>(1,038,115)</b>	<b>67,860,877</b>
Change in Net Assets	603,637	3,005,329	-	3,608,966
Net Assets, Beginning of Year	36,149,748	33,045,021	-	69,194,769
Net Assets, End of Year	<b>\$ 36,753,385</b>	<b>\$ 36,050,350</b>	<b>\$ -</b>	<b>\$ 72,803,735</b>

# JONI AND FRIENDS

## Consolidating Schedule of Activities

Year Ended December 31, 2024 (Restated)

	<u>Joni and Friends</u>	<u>Joni and Friends Foundation</u>	<u>Eliminations</u>	<u>Total</u>
<b>SUPPORT AND REVENUE:</b>				
Contributions	\$ 44,910,073	\$ 20,000	\$ (2,273,067)	\$ 42,657,006
Contributed nonfinancial assets	19,956,970	-	-	19,956,970
Sales of books and materials	614,073	-	-	614,073
Tuition and registration	1,012,857	-	-	1,012,857
Investment income	570,803	911,820	-	1,482,623
Realized and unrealized gain on investments and limited partnership interests	-	1,602,623	-	1,602,623
<b>Total Support and Revenue</b>	<u>67,064,776</u>	<u>2,534,443</u>	<u>(2,273,067)</u>	<u>67,326,152</u>
<b>EXPENSES:</b>				
Personnel costs	21,746,414	-	-	21,746,414
Gifts-in-kind	19,186,378	-	-	19,186,378
Office and insurance	5,862,755	80,069	-	5,942,824
Family retreat facility	4,303,461	-	-	4,303,461
Supplies and other expenses	3,692,769	-	-	3,692,769
Travel	3,083,491	-	-	3,083,491
Grant expense	2,922,371	2,273,067	(2,273,067)	2,922,371
Printing and production	3,205,248	-	-	3,205,248
Postage and freight	980,793	-	-	980,793
Professional and bank fees	795,943	41,845	-	837,788
Depreciation and amortization	737,233	-	-	737,233
Rent	372,050	-	-	372,050
Events and conferences	194,698	-	-	194,698
Licenses and assessments	40,335	-	-	40,335
<b>Total Expenses</b>	<u>67,123,939</u>	<u>2,394,981</u>	<u>(2,273,067)</u>	<u>67,245,853</u>
Change in Net Assets	(59,163)	139,462	-	80,299
Net Assets, Beginning of Year, as Previously Stated	<u>37,484,694</u>	<u>32,905,559</u>	<u>-</u>	<u>70,390,253</u>
Prior Period Adjustment	(1,275,783)	-	-	(1,275,783)
Net Assets, Beginning of Year, as Restated	<u>36,208,911</u>	<u>32,905,559</u>	<u>-</u>	<u>69,114,470</u>
Net Assets, End of Year	<u>\$ 36,149,748</u>	<u>\$ 33,045,021</u>	<u>\$ -</u>	<u>\$ 69,194,769</u>